



## Alex Roberts MSc MRICS

Associate

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### Personal Profile:

Alex Roberts started his career at a local competitor in October 2014, before joining Flude Property Consultants in May 2015 to work within the firm's Agency Team mainly focusing on the disposal and acquisition of industrial space but also assisting in office, retail, investment and development markets.

Since joining Flude Property Consultants, Alex achieved a merit in his Real Estate master's degree at the College of Estate Management. Following on from that, Alex qualified as a Chartered Surveyor in May 2020.

He now focuses his efforts on agency and landlord and tenant (lease renewals and rent reviews), predominantly, for the industrial, warehouse and logistics sector, on the South Coast.

### Recent Projects:

Bell Tower Industrial Estate, Brighton

Alex successfully negotiated the open market letting of unit 2 creating a headline rent on the estate. This helped him to negotiate lease renewals of 2 other units on the estate, at or near said headline rent. This increased the client's investment value, given that they have ownership of the entire estate.

Brighton Works, Brighton

Having acquired units 8 and 9 The Hyde Business Park on behalf of a client, Alex was instructed to advise them on supply and demand within Brighton and what scheme they should consider here. Following a short term letting of the whole, covering their liabilities and generating income, a 7 unit scheme of various sized units was approved at planning. This has been converted and refurbished to a high standard and the first letting (8.1) has been concluded.