

#### PROMINENT TRADE COUNTER INVESTMENT SIZE 6,018 SQ FT (559.07 SQ M) ASKING PRICE: £925,000 Reversionary Yield = 7.05% (as of 8 December 2024)



# FOR SALE

**Plot 19, Quarry Lane** Chichester, West Sussex. PO19 8NX



#### **Key Features**

- Well located South Coast single let Trade Counter/B8 investment
- Principle trade counter location in Chichester
- 6,018 sqft (559 sq m) on a site of 0.28 acres (49%) plus 15 parking spaces
- Let to MULTI-TILE LIMITED trading as TOPPS TILES who have a D&B rating of 5A 1, on an FRI lease expiring 7.12.2029
- Uplifted gross rent of £74,256 pax (£12.34 per sq ft overall) effective from 8.12.2024
- Topps Tiles have traded from the unit since 2004 and have just renewed their lease. This is one of 303 stores nationwide
- Long Leasehold Interest expiring 1.12.2151 (over 127 years unexpired)
- Net Receivable Rent currently £61,687 pax rising to £68,943 pax effective
   8.12.2024
- Price: £925,0000, which reflects the following yield profile (after usual purchaser's costs):

Net Initial Yield = 6.31%

Equivalent Yield = 7.00%

Reversionary Yield = 7.05% (as of 8 December 2024)



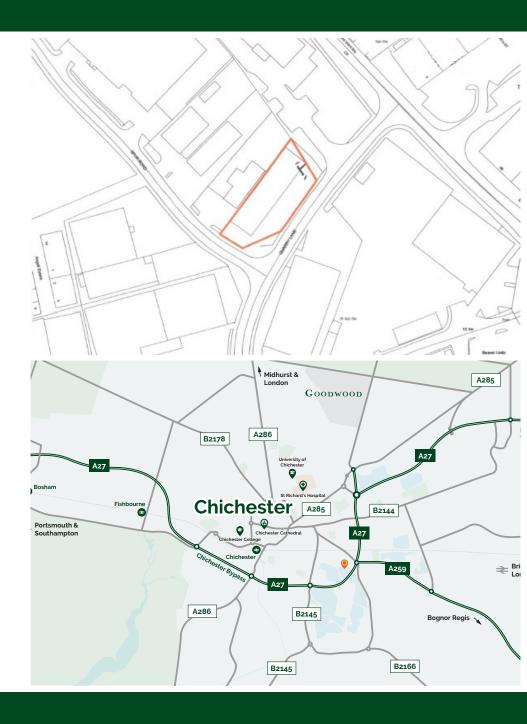


# **Location & Situation**

The Cathedral City of Chichester, West Sussex is located approximately 65 miles southwest of London, 15 miles east of Portsmouth and 30 miles west of Brighton. Plot 19 Quarry Lane PO19 8NX is located on the Quarry Lane Industrial Estate.

The unit has good transport links with Quarry Lane having almost direct access to the A27 trunk road, additionally Chichester train station is just over a mile away, providing direct access to London Victoria (90 minutes - fastest), Portsmouth (25 minutes), and Southampton (49 minutes).

The Quarry Lane Industrial Estate is the principle trade counter location within the city with many similar businesses located in close proximity including YESS Electrical, City Plumbing Supplies, Euro Car Parts, Toolstation, City Electrical Factors and various motor trade occupiers including the adjacent Snows Mazda dealership.





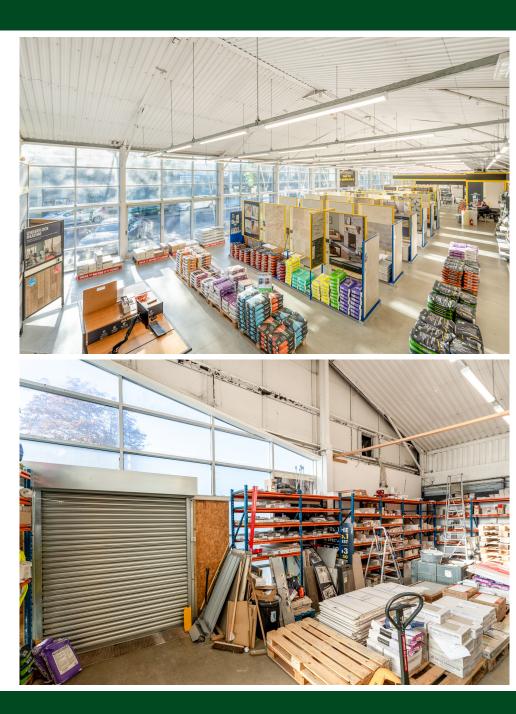
### **Description & Accommodation**

The property benefits from a prominent position on the corner of Spur Road and Quarry Lane close to its junction with Bognor Road. The building sits on its own plot and comprises a former industrial/warehouse unit of steel frame construction under a pitched and insulated roof. In the late 1990's the building was converted to a performance car showroom and attractive architectural details were fitted to the eaves line on the front elevation in addition to full height glazed elevations to elevate the profile of the building together with sliding and concertina loading doors.

In 2004 the building was then let to Topps Tiles who have been in occupation ever since.

The unit has a total GIA of 6,018 sq. ft. (559 sq. m) and has 15 car parking spaces in a self-contained parking area to the front. A side return allows further access to another loading door on the south-west elevation. Within the unit is a small office with WC facilities.

- 15 car parking spaces
- Sliding, concertina and roller shutter loading doors
- Minimum 4.50m (14ft 9 inches) eaves height (6.45m/21 ft at apex)
- Fully open plan trade counter/retailing area
- Self-contained plot
- Total site area of 0.28 acres
- All mains utilities including three phase electricity supply
- Flood Risk Zone 1 (low probability)





#### Tenure

The property being sold is held on a long leasehold interest, dated 28 November 2003 (WSX284527). The freeholder is The District Council of Chichester with the main terms as follows:

Term: 150 years commencing on 1 December 2001 (over 127 years unexpired)

Ground Rent : £5,313 pa exclusive

**Rent Review**: 5 yearly from 25th December 2011, upward only to 11% of the rack rental value of a building comprising 4,600 sqft GIA, which is between 10 and 15 years old at the relevant review date and may be used for the permitted use.

**Permitted use**: B1 (b) and (c), B2 and/or B8 of the Schedule to the Town and Country Planning (Use Classes) Order 1987

Note: Building actually 6,108 sqft so ground rent is discounted from ERV.



# **Tenancies and Income**

The property is sub-let to Multi-Tile Limited (t/a Topps Tiles) on a lease expiring 8 December 2024.

A lease extension by reference has been entered into extending the lease to 7 December 2029. The current rent is £67,000 per annum exclusive, the rent is increased to £74,256 per annum exclusive effective from 8 December 2024.

The lease is drawn on a full repairing and insuring basis without a schedule of condition and benefits from the Security of Tenure provisions of the 1954 Landlord and Tenant Act.

After deducting the ground rent payable of £5,313 pa exclusive the rents receivable are:

Currently	£61,687 pax
From 8.12.2024	£68,943 pax

#### Covenant

MULTI-TILE LIMITED (# 00808214) https://www.toppstiles.co.uk/ Established in 1964 and trading as Topps Tiles they are distributors and sellers of wall and flooring products and have 303 stores nationwide.

They have a Low overall business risk and a 5A 1 Dunn & Bradstreet Rating with a Credit Rating of £12.6m. The company's tangible net worth is approximately £224 million.

# Summary: Year End 1.10.2022 1.10.2021 1.10.2020 Net Profit £10.2m £15.5m £10.64m Tangible Net Worth £224m £213m £214m

# **Rateable Value**

Rateable Value (2023): £103,000.

Interested parties should make their own enquiries to satisfy themselves of their business rates liability.

# EPC

We understand the property has an EPC rating of C (54) with an expiry of 7/10/2028.

# Planning

Multi-Tile Ltd secured planning in May 2004 for the following use:

Change of Use to allow storage, distribution, sale of hard floor, wall finishes (excluding carpets) and associated products and/or B8.

Interested parties should make their own planning enquiries and satisfy themselves in this regard.







#### Terms

We have been instructed to quote £925,000 which reflects the following yield profile (after usual purchaser's costs): Net Initial Yield = 6.31% Equivalent Yield = 7.00% Reversionary Yield = 7.05%

### Legal Fees

Each party to bear their own legal costs incurred.

# VAT

We understand that the property is elected for VAT and therefore it is assumed that the sale will be treated by way of a Transfer of a Going Concern (TOGC).

# Anti Money Laundering Regulations 2017

Anti-Money Laundering Regulations 2017 Due to Government legislation we are legally obliged to undertake Anti-Money Laundering checks on prospective purchasers on transactions which involve a capital value of 15,000 euros or more. We are also required to request proof of funds. Further information available on request.



# **Further Information**

Please contact the sole agents Flude Property Consultants:

Mark Minchell m.minchell@flude.com 01243 929136

Flude Property Consultants for themselves and for the vendors or lessors of this property whose agents they are give notice that: i) these particulars are set out in good faith and are believed to be correct but their accuracy cannot be guaranteed and they do not form any part of any contract; ii) no person in the employment of Flude Property Consultants has any authority to make or give any representation or warranty whatsoever in relation to this property.

November 2023

