

The EG Radius On-Demand Rankings reveal the latest deals and which contributors are acting on them every week, but which agents can claim to have transacted the most space over the past three months?

# Radius rankings reveal busiest agents in Q3

Jonathan Tomlinson

This week EG reveals its agent rankings for the third quarter of 2021, which are based entirely on transactional data shared by members of the EG Radius community.

Using the same data that feeds into the live On-Demand Rankings, we are able to offer a look at how the market performed as the UK put the worst of the Covid restrictions behind it. And as activity picked up, we also welcomed a number of new contributors to Radius in Q3, including Darby Keyes and Falconer Property Consultants.

The rankings cover all occupier sales and lettings but exclude lease renewals and deals that were under non-disclosure agreements at the time of publishing. Investment sales are reported separately in the table on page 33.

Full leaderboards along with sector and city tables, plus top individual dealmakers and all the latest deals, can be found at:

[www.egi.co.uk/radiusdx/contributor-rankings](http://www.egi.co.uk/radiusdx/contributor-rankings)

## Q3 REGIONAL LEADERBOARD Deals transacted on Radius between 01/07/21 and 30/09/21\*

Region	OFFICE		INDUSTRIAL	
	Agent	Total space transacted (sq ft)	Agent	Total space transacted (sq ft)
London	<b>Cushman &amp; Wakefield</b>	<b>1,209,934</b>	<b>JLL</b>	<b>372,535</b>
	CBRE	468,925	CBRE	99,841
	JLL	407,704	Kemsley	69,809
	Bh2	317,880	Gerald Eve	52,865
	Savills	276,388	Savills	24,150
East Midlands	<b>Fisher Hargreaves Proctor</b>	<b>34,923</b>	<b>Fisher Hargreaves Proctor</b>	<b>377,817</b>
	CBRE	10,211	Prop-Search	144,312
	Eddisons	8,486	Carter Jonas	138,941
	Lambert Smith Hampton	8,414	Savills	52,533
	Prop-Search	6,577	Cushman & Wakefield	22,928
East of England	<b>JLL</b>	<b>139,955</b>	<b>Penn Commercial</b>	<b>296,868</b>
	Eddisons	57,966	Eddisons	125,058
	Arnolds Keys	28,926	Carter Jonas	105,650
	Roche Chartered Surveyors	23,311	Fenn Wright	59,826
	Cheffins	19,637	Bidwells	33,783
North East	<b>BNP Paribas Real Estate</b>	<b>229,721</b>	<b>Knight Frank</b>	<b>233,712</b>
	Knight Frank	53,880	Naylors Gavin Black	186,532
	Avison Young	37,403	Lambert Smith Hampton	43,596
	Cushman & Wakefield	23,759	BNP Paribas Real Estate	27,000
	Bradley Hall Chartered Surveyors	14,465	Dodds Brown	17,649
North West	<b>JLL</b>	<b>105,776</b>	<b>JLL</b>	<b>356,231</b>
	CBRE	85,548	CBRE	355,097
	Savills	39,635	Knight Frank	237,381
	BE Group	21,041	BE Group	67,479
	Hitchcock Wright & Partners	10,607	Avison Young	38,917
Scotland	<b>Avison Young</b>	<b>271,056</b>	<b>JLL</b>	<b>152,546</b>
	CBRE	113,834	Savills	78,608
	Knight Frank	59,177	Avison Young	66,459
	Savills	55,842	Gerald Eve	12,735
	JLL	32,791	CBRE	8,913
South East	<b>CBRE</b>	<b>111,462</b>	<b>Adroit Real Estate Advisors</b>	<b>745,149</b>
	JLL	95,840	Lambert Smith Hampton	453,566
	Cushman & Wakefield	93,086	JLL	400,385
	Braiser Freeth	63,387	Gerald Eve	346,132
	Knight Frank	51,275	BNP Paribas Real Estate	255,862
South West	<b>JLL</b>	<b>31,897</b>	<b>JLL</b>	<b>87,066</b>
	Savills	27,843	Knight Frank	62,898
	Burston Cook Associates	19,496	Savills	60,024
	KBW Chartered Surveyors	14,235	KBW Chartered Surveyors	26,682
	Alder King	12,263	Alder King	25,419
Wales	<b>Knight Frank</b>	<b>46,568</b>	<b>CBRE</b>	<b>119,074</b>
	Savills	24,352	JLL	85,968
	Cooke & Arkwright	20,908	Jenkins Best	69,428
	Fletcher Morgan	14,146	Cooke & Arkwright	38,988
	JLL	12,288	Knight Frank	23,385
West Midlands	<b>CBRE</b>	<b>155,269</b>	<b>Darby Keye</b>	<b>595,974</b>
	Savills	54,816	BNP Paribas Real Estate	166,434
	Cushman & Wakefield	53,077	Bromwich Hardy	125,478
	Bromwich Hardy	47,003	John Truslove	118,197
	Siddall Jones	21,016	Siddall Jones	110,923
Yorkshire & Humberside	<b>Knight Frank</b>	<b>97,580</b>	<b>JLL</b>	<b>512,850</b>
	Carter Towler	65,985	CBRE	236,089
	JLL	20,450	Carter Towler	107,983
	Lambert Smith Hampton	20,250	Knight Frank	49,356
	CBRE	15,878	Carter Jonas	27,070

LONDON OFFICE MARKETS*		
	Agent	Total space transacted (sq ft)
West End	<b>Cushman &amp; Wakefield</b>	<b>394,149</b>
	CBRE	176,982
	Tuckerman Commercial	152,337
	Savills	125,618
	Knight Frank	116,627
City core	<b>Cushman &amp; Wakefield</b>	<b>413,177</b>
	JLL	324,802
	CBRE	169,359
	Bh2	100,984
	Newton Perkins	45,337
City fringe	<b>Compton</b>	<b>146,485</b>
	Bh2	50,959
	Cushman & Wakefield	38,841
	Anton Page	37,429
	Ellis Brown Commercial	31,180
Midtown	<b>Cushman &amp; Wakefield</b>	<b>274,483</b>
	Bh2	156,451
	Savills	150,770
	Farebrother	120,281
	Edward Charles & Partners	76,254
Docklands	<b>Cushman &amp; Wakefield</b>	<b>55,876</b>
	JLL	24,175
	Knight Frank	22,884
	CBRE	22,567
	Bh2	9,486
Southern fringe	<b>Union Street Partners</b>	<b>213,893</b>
	Cushman & Wakefield	21,099
	CBRE	15,251
	Ellis Brown Commercial	9,037
	Allsop	7,996

\* These figures reflect deals entered directly onto the Radius platform by contributing agents and exclude confidential deals. Disposals and acquisitions are included.

**Q3 COUNTIES LEADERBOARD** Lettings and occupational sales transacted on Radius between 01/07/21 and 30/09/21\*

County	Agent	Total space transacted (sq ft)	County	Agent	Total space transacted (sq ft)
<b>Bedfordshire</b>	<b>Adroit Real Estate Advisors</b>	<b>742,166</b>	<b>East Sussex</b>	<b>Flude Property Consultants</b>	<b>48,647</b>
	Gerald Eve	346,132		Eightfold Commercial	12,785
	BNP Paribas Real Estate	172,195		Cushman & Wakefield	7,981
	Kirkby Diamond Chartered Surveyors	131,296		Oldfield Smith & Co	698
	Lambert Smith Hampton	68,750			
<b>Berkshire</b>	<b>Haslams Surveyors</b>	<b>212,951</b>	<b>Essex</b>	<b>Fenn Wright</b>	<b>128,910</b>
	JLL	91,173		Kemsley	93,081
	Hanover Green	45,346		BNP Paribas Real Estate	54,762
	Page Hardy Harris	45,085		Coke Consulting	46,830
	CBRE	22,745		Sorrell	18,200
<b>Bristol</b>	<b>Savills</b>	<b>69,277</b>	<b>Gloucestershire</b>	<b>KBW Chartered Surveyors</b>	<b>42,630</b>
	Knight Frank	48,000		JLL	28,421
	Burston Cook Associates	31,018		Savills	20,316
	Alder King	21,129		Knight Frank	14,898
	JLL	20,770		Burston Cook Associates	10,020
<b>Buckinghamshire</b>	<b>Duncan Bailey Kennedy</b>	<b>94,045</b>	<b>Greater London</b>	<b>Cushman &amp; Wakefield</b>	<b>919,587</b>
	JLL	81,511		JLL	576,841
	Bidwells	37,035		CBRE	390,707
	Kirkby Diamond Chartered Surveyors	36,578		Savills	300,538
	Chandler Garvey	35,720		Union Street Partners	237,266
<b>Cambridgeshire</b>	<b>Bidwells</b>	<b>230,899</b>	<b>Greater Manchester</b>	<b>JLL</b>	<b>357,721</b>
	Eddisons	155,433		Knight Frank	244,974
	JLL	146,864		Savills	53,548
	Cheffins	48,290		CBRE	47,121
	Lambert Smith Hampton	12,850		Avison Young	25,048
<b>Cheshire</b>	<b>BE Group</b>	<b>80,765</b>	<b>Hampshire</b>	<b>Lambert Smith Hampton</b>	<b>375,590</b>
	Savills	17,493		CBRE	166,973
	JLL	15,519		Realest	111,710
	Avison Young	13,869		Hurst Warne	40,709
	Butters John Bee	10,708		BDT incorp Woodford & Company	39,955
<b>Cornwall</b>	<b>Savills</b>	<b>6,016</b>	<b>Herefordshire</b>	<b>James A Baker</b>	<b>5,340</b>
	Alder King	3,191	<b>Hertfordshire</b>	<b>Brasier Freeth</b>	<b>175,978</b>
	Stratton Creber Commercial	600		BNP Paribas Real Estate	48,301
	Vickery Holman	354		JLL	35,780
				CBRE	27,638
		Knight Frank		19,755	
<b>County Durham</b>	<b>Knight Frank</b>	<b>162,859</b>	<b>Kent</b>	<b>Caxtons Commercial</b>	<b>116,714</b>
	Naylors Gavin Black	72,980		JLL	73,302
	Youngs RPS	11,751		Watson Day	41,668
	Dodds Brown	8,944		Harrisons Property Surveyors	23,359
	Savills	5,000		Aston Rose	13,799
<b>Derbyshire</b>	<b>Fisher Hargreaves Proctor</b>	<b>205,350</b>	<b>Lancashire</b>	<b>CBRE</b>	<b>11,828</b>
	BB&J Commercial	32,926		Avison Young	10,005
	Knight Frank	8,572		Savills	6,480
<b>Devon</b>	<b>JLL</b>	<b>35,898</b>		JLL	5,755
	Stratton Creber Commercial	23,193		Hitchcock Wright & Partners	1,632
	Alder King	16,865	<b>Leicestershire</b>	<b>Automotive Property Consultancy</b>	<b>29,119</b>
	James A Baker	10,440		CBRE	10,211
	Savills	4,594		Fisher Hargreaves Proctor	9,617
		JLL		3,328	
<b>Dorset</b>	<b>JLL</b>	<b>28,388</b>	<b>Lincolnshire</b>	<b>Cushman &amp; Wakefield</b>	<b>22,928</b>
	Sibbett Gregory	14,019		Eddisons	18,916
	Ellis And Partners	6,034		Lambert Smith Hampton	7,872
	CBRE	3,119		Carter Towler	1,179
	Myddelton & Major	2,400		Banks Long & Co	673
<b>East Scotland</b>	<b>Falconer Property Consultants</b>	<b>545,759</b>	<b>Merseyside</b>	<b>CBRE</b>	<b>381,171</b>
	Savills	145,951		JLL	84,871
	JLL	98,370		Savills	30,000
	Avison Young	84,602		Hitchcock Wright & Partners	26,823
	Lambert Smith Hampton	14,568		Avison Young	8,168

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County	Agent	Total space transacted (sq ft)	County	Agent	Total space transacted (sq ft)	
<b>Norfolk</b>	<b>Bidwells</b>	<b>81,587</b>	<b>Tyne &amp; Wear</b>	<b>BNP Paribas Real Estate</b>	<b>227,221</b>	
	Arnolds Keys	35,634		Naylor's Gavin Black	114,945	
	Roche Chartered Surveyors	33,989		Knight Frank	111,635	
	Eddisons	22,243		Lambert Smith Hampton	43,596	
	Carter Jonas	6,262		Avison Young	37,403	
<b>North Wales</b>	<b>James A Baker</b>	<b>1,180</b>	<b>Warwickshire</b>	<b>Darby Keye</b>	<b>282,364</b>	
	Cooke & Arkwright	1,099		Bromwich Hardy	158,271	
<b>North Yorkshire</b>	<b>Lambert Smith Hampton</b>	<b>19,886</b>		CBRE	75,741	
	Dodds Brown	18,764		John Truslove	44,058	
	Savills	12,221		Avison Young	12,000	
	Naylor's Gavin Black	10,636	<b>Darby Keye</b>	<b>171,590</b>		
	Youngs RPS	1,884	CBRE	166,885		
<b>Northamptonshire</b>	<b>Prop-Search</b>	<b>152,254</b>	Siddall Jones	140,044		
	Carter Jonas	138,941	Avison Young	73,679		
	Savills	56,600	Savills	56,570		
	Avison Young	9,693	<b>West Scotland</b>	<b>Avison Young</b>	<b>259,184</b>	
Lambert Smith Hampton	1,693	Savills		215,586		
<b>Northumberland</b>	<b>Knight Frank</b>	<b>28,227</b>		CBRE	116,982	
	BNP Paribas Real Estate	27,000		JLL	86,967	
	Youngs RPS	4,692		Knight Frank	54,947	
	Johnson Tucker	4,139	<b>West Sussex</b>	<b>Cushman &amp; Wakefield</b>	<b>93,086</b>	
	Bradley Hall Chartered Surveyors	2,867		Flude Property Consultants	21,463	
<b>Nottinghamshire</b>	<b>Fisher Hargreaves Proctor</b>	<b>324,808</b>		Hellier Langston	10,440	
	W A Barnes	6,565		Savills	9,977	
	Banks Long & Co	901		Knight Frank	8,450	
	<b>Oxfordshire</b>	<b>VSL &amp; Partners</b>	<b>69,784</b>	<b>West Yorkshire</b>	<b>JLL</b>	<b>535,235</b>
CBRE		36,551	CBRE		251,967	
Bidwells		22,602	Carter Towler		192,326	
Carter Jonas		22,162	Knight Frank		102,812	
Duncan Bailey Kennedy		20,326	Savills		33,449	
<b>Shropshire</b>	<b>Avison Young</b>	<b>15,548</b>	<b>Wiltshire</b>	<b>Lambert Smith Hampton</b>	<b>21,717</b>	
Cooper Green Pooks	11,799	Alder King		12,291		
<b>Somerset</b>	<b>Savills</b>	<b>31,063</b>		Myddelton & Major	12,210	
	Carter Jonas	11,504		Everard Cole	10,000	
	James A Baker	5,770		JLL	5,486	
	Burston Cook Associates	4,908	<b>Worcestershire</b>	<b>BNP Paribas Real Estate</b>	<b>163,000</b>	
Myddelton & Major	3,700	John Truslove		93,624		
<b>South Wales</b>	<b>CBRE</b>	<b>119,074</b>		Avison Young	1,385	
	JLL	105,556		<b>Q3 INVESTMENT SALES LEADERBOARD</b>		
	Cooke & Arkwright	89,997		Investment sales transacted on Radius between 01/07/21 and 30/09/21		
	Knight Frank	69,953	Agent	Sale price total		
	Jenkins Best	69,428	<b>Savills</b>	<b>£1,813,940,000</b>		
<b>South Yorkshire</b>	<b>Knight Frank</b>	<b>44,124</b>	JLL	£613,688,891		
	CBRE	8,394	CBRE	£594,328,000		
	Carter Towler	7,947	Cushman & Wakefield	£333,168,332		
	Lambert Smith Hampton	6,049	Knight Frank	£64,915,000		
	Fisher Hargreaves Proctor	1,862	Ellis Brown Commercial	£47,300,000		
<b>Staffordshire</b>	<b>Darby Keye</b>	<b>142,020</b>	Bidwells	£20,645,000		
	Avison Young	54,978	Bradley Hall Chartered Surveyors	£7,305,000		
	Butters John Bee	52,059	Page Hardy Harris	£6,405,000		
	Fisher Hargreaves Proctor	3,368	Primmer Olds UK	£2,164,000		
	James A Baker	2,109	<b>How to get involved</b>			
<b>Suffolk</b>	<b>Penn Commercial</b>	<b>327,757</b>	<b>To feature in the Radius Data Exchange On-Demand Rankings, please call 0845 308 8811</b>			
	Carter Jonas	106,562	<b>See the most up-to-date rankings of all EG Radius community agents by sector, region, county and city at:</b>			
	Fenn Wright	86,254	<b><a href="http://WWW.EGI.CO.UK/RADIUSX/CONTRIBUTOR-RANKINGS">WWW.EGI.CO.UK/RADIUSX/CONTRIBUTOR-RANKINGS</a></b>			
	Eddisons	17,896				
	Roche Chartered Surveyors	15,581				
<b>Surrey</b>	<b>JLL</b>	<b>139,366</b>				
	CBRE	29,047				
	BNP Paribas Real Estate	17,882				
	Hurst Warne	17,093				
	Haslams Surveyors	5,952				